



eood

EYE ON ARBONNE

INDEPENDENT CONSULTANT,
EXECUTIVE NATIONAL VICE PRESIDENT

JAN KILIC

A LIFE FILLED WITH MEANING

Independent Consultant, Executive National Vice-President
Jan Kilic Nation; Atlanta, GA

All of my life, I have wanted to be a part of something bigger than myself, that could truly bless others. I think life is a constant search for meaning. On August 17, 1999, my world was shattered. I was in Turkey with my five children, and my mother and father-in-law. Within 45 seconds, in the dark of night, a magnitude 7.9 earthquake struck and collapsed the building we were sleeping in and took the lives of four of my children and my mother and father-in-law. I do not share any of this lightly, it is with great pain. I share this to admit that life is not a dress rehearsal, we cannot redo what has already been acted out, but we can live with it and grow from it.

The loss I endured caused me to question everything. Suddenly, minutes became more precious. I began to question every way I had acquiesced to the day-to-day routine of life. I would get up every day and go through the motions without ever questioning whether I was contributing to anything lasting. I wanted to go back and have that time again that was taken from me.

After the earthquake, I sat for awhile and decided the house was too quiet and my 4-year-old daughter, Natalie, needed another sibling. So, my husband and I made arrangements to adopt. We ended up choosing three 2-year-olds and a 1-year-old. I know, people must think I am crazy, however, I felt nothing would be more meaningful in life than to give my love to another child. I wanted to take all four because, well, I could.

Life was pretty hectic for the next several years, as I dealt with the grief of my loss, adjusted to this new family and the day-to-day issues of raising these young children. In addition, I decided to home school my children. I had been afraid to try before, but this time I was not running from fear. In addition, we were blessed with a new baby, number six.

Then, in late 2004, ENVP Wendy Mitchell introduced me to Arbonne. In the beginning, I did not fully comprehend what Arbonne could



Jan's children: BACK, L-R: Zarina, Sergei and Natalie.
FRONT, L-R: Rustem, Micheal and Aslan.

Jan with husband, EAM Bobby Kilic.



ENVP • Jan Kilic



RVP Ellen Francis and children with Jan and children.



Jan with President Rita Davenport and Chairman & CEO Bob Henry.

do for my family, however, as time went by, I grew to realize the opportunity in front of me. I realized the business could bring the potential for an income that I needed for my husband to be able to spend time with the family without financially suffering. We had owned family businesses before, but they had not been able to accomplish this for us.

That was when I began to share this business with anyone and everyone I could, simply out of my passion for the possible life this business could provide. Then I went through a transformation from feeling like a salesperson to realizing that I was a benefactor of change. I was offering the opportunity of a lifetime; a chance to build a business that could potentially free people from the financial pressures of life while creating more family time.

When I began to recognize what was ahead of me, I wanted to dream really big dreams. I wanted to dream of true freedom, in all aspects of the word — freedom of time and freedom of finances. However, I was still afraid to let myself go, for fear that I could not undertake one more disappointment. It was easier not to dream than to start hoping for something intangible and unattainable.

success strategy:

“ See yourself as you want to be, begin to emulate those in that position, and enjoy all of the relationships in the process. ”

I now know, I must allow myself to be vulnerable and let myself dream. My dream is of a day-to-day life where the man-made stresses of life, like how to provide for our day-to-day needs, do not get in the way of our time together. Arbonne has given me the hope to move forward in that dream.

Arbonne has been the vehicle to show me we have a choice about how we spend our time. It was so “outside of the box” for me to work in this type of business. Now I am the most hopeful I have ever been about savoring the minutes of life. I have had an incredible time growing and learning. Imagine if Wendy had been too afraid to share this opportunity with me? I would still be searching for a better way and worrying that one did not exist.

I quickly learned not to attempt to reinvent the wheel. Instead, I duplicate the successful people who have gone before me. We cannot do anything alone nearly as well as we can do it together. I listened to the existing NVPs’ trainings and testimonies, and other experts in the network marketing industry. I also began to listen to my team and learned a great deal from the people whom I thought I was helping.

In a short time, I grew to realize the only way to succeed was to get over myself. If I am not willing to be the mouthpiece because I am afraid of rejection, the people I love may never

continued ...



Jan with ENVP Wendy Mitchell and ENVP Bonnie Futrell.



Jan with team members at NTC 2005 Las Vegas.



Jan with DM Melanie Archer and RVP Ellen Francis.

have the opportunity to achieve success either. I personally grew to find my own voice of hope.

To ENVP Sibley Gammon: Thank you for opening your home and sharing the gift of Arbonne with enthusiasm, and for sharing your keen business sense with myself and my team. To all of the other NVPs who have so willingly shared their testimonials: Keep telling your stories, it is working. To ENVP Wendy Mitchell: Thank you for not being afraid to share this with me, thank you for listening and encouraging me all along the way.

To my team and friends, RVP Ellen Francis, ERVP Jill LaVilla, EAM Kathy Kemp, EDM Donna Brewer, DM Renee Nolan, AM Vicki Scofield, AM Karen Branch, EDM Melissa Holland, DM Shannon Bassi and DM Kimberly Rubin: Thank you all, without each of you, none of this would be happening. Each of you has been such an encouragement to me. Your hard work and dedication keep me going every day. I look forward to the rest of our journey together. My gratitude goes to all of the teams who support these, but I cannot possibly name them all.

To my leadership team, RVP Ellen Francis, NVP Jill LaVilla, ERVP Donna McPheeters, ERVP Luann Rushin and RVP Luann Rushin: I thank you sincerely for your hours of time spent in strategizing and training our teams. You are true models of leadership and I am all the more blessed for having known you.

To my six wonderful children: You constantly make me a better person. I love being your mommy and teacher. Thank you for being so patient with me. I love you all immensely.

To my husband of 21 years and soul mate, Bobby: You are a constant support in all I set out to do. Thank you for loving me and allowing me to explore my desires.

To my creator, through Whom all blessings flow: Thank You for showing me the way, the truth and the life!

I went into this business seeking a way to be potentially free — to stop exchanging my husband's time for money so we could have the freedom to be a closer family. But, I came out with much more, not the least of which was overcoming my fear to live "outside of the box." I am not proclaiming Arbonne as the magic beans, or the goose that laid the golden egg, but it comes closer to fulfilling my dreams than anything I have come across. There is no way to replace my loss, yet there is comfort in knowing that because of Arbonne, my eyes have been opened to the way work and home should have always been connected. It is hard to imagine that for \$29, and a little courage, I got so much. Some people spend years in therapy and thousands of dollars, and never get the relief that I now have. I am a very blessed woman.



ERVP Kim Speaker, ERVP Mary Cannon Barnes, ENVP Wendy Mitchell, Jan, ERVP Brenda Lewis and ENVP Bonnie Frutell.